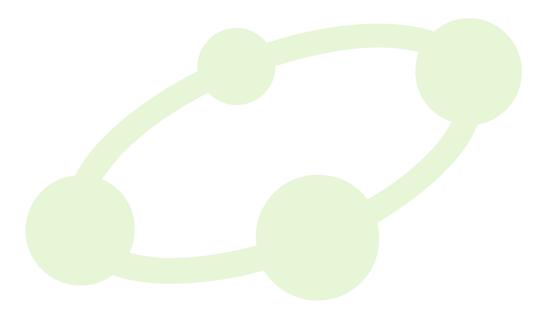


Aircraft Charter Rates

Statistics from the Avinode Marketplace

Produced by Avinode on 2019-10-17 ICAO region: Aircraft type: Currency:



Contact Avinode Gothenburg +46 31 751 00 00 E-mail bi@avinode.com Miami +1 888 972 80 40 Website www.avinode.com CONTROL CONT

Avinode Business Intelligence



How to use this report

Use the Aircraft Charter Fees to understand the fees operators use to setup their aircraft in the Avinode Marketplace. Use the Quoted Charter Rates to understand the pricing landscape and trends:

- Have this aircraft in your fleet? Benchmark your own aircraft to understand how competitive your pricing is.
- Looking to acquire this aircraft? Understand what prices you can expect to charge.

Our Data

With over 3,400 aircraft listed in the Avinode Marketplace and thousands of quotes provided through the system every day, Avinode can provide the actionable insight on charter rates that you need. The report includes two ways of looking at charter rates:

- Page 2: Aircraft Charter Fees. Each aircraft listed in the Avinode Marketplace has pricing information provided by the
 operator. This data is used to calculate the unconfirmed price seen when a search is made in the Avinode Marketplace.
- Pages 3 & 4: Quoted Charter Rates. When a broker sends a request in the Avinode Marketplace, if an operator accepts the trip, they respond back with a quote with an updated price. This is an excellent proxy for the booked price.

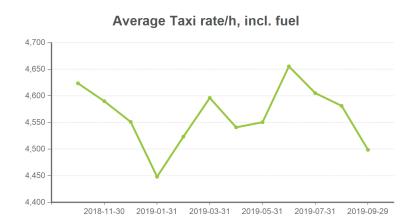
Have a comment, question or want to explore the possibility for a customized report? We can help you find your answers.

bi@avinode.com



EUR	2018-10-31	2018-11-30	2018-12-31	2019-01-31	2019-02-28	2019-03-31	2019-04-30	2019-05-31	2019-06-30	2019-07-31	2019-08-31	2019-09-29
Number of aircraft	13	13	13	12	15	15	14	14	14	15	14	13
Number of operators	11	11	11	10	13	13	12	12	12	13	12	11
Taxi rate/h incl. fuel	4,624	4,590	4,551	4,448	4,524	4,596	4,541	4,551	4,656	4,605	4,581	4,499
Ferry rate/h incl. fuel	4,526	4,474	4,304	4,364	4,416	4,447	4,375	4,391	4,489	4,446	4,479	4,388
Taxi rate/h excl. fuel	4,624	4,590	4,551	4,448	4,524	4,596	4,541	4,551	4,656	4,605	4,581	4,499
Ferry rate/h excl. fuel	4,526	4,474	4,304	4,364	4,416	4,447	4,375	4,391	4,489	4,446	4,479	4,388
Taxi fuel surcharge/h	0	0	0	0	0	0	0	0	0	0	0	0
Ferry fuel surcharge/h	0	0	0	0	0	0	0	0	0	0	0	0
Startup fee	375	375	250	0	0	62	81	0	185	52	50	50
Int. startup fee	833	833	833	1,000	500	361	351	250	448	290	600	600
Night stop fee	1,069	1,055	931	1,162	1,168	1,001	864	867	767	930	907	886
Int. night stop fee	1,476	1,464	1,302	1,382	1,582	1,502	1,396	1,415	1,259	1,412	1,327	1,323
Fuel stop fee	1,744	1,739	1,736	1,854	1,906	2,036	2,018	2,016	1,702	2,003	2,040	1,984
Crew swap fee	1,674	1,671	1,669	1,948	1,560	1,391	1,473	1,471	1,187	1,611	1,613	941
Landing fee	1,134	1,128	1,120	1,193	1,105	1,186	1,168	1,195	1,044	1,057	745	680
Int. landing fee	957	952	943	1,002	929	1,009	991	1,019	867	893	745	680
Parking fee	511	509	508	644	524	707	392	453	603	560	367	335
Default pax fee/leg	500	500	500		500	500	500	500	500	500	500	500
Default pax fee/trip	133	132	131	131	132	133	135	135	132	135	136	137

Aircraft Charter Fees (per aircraft listed in the Avinode Marketplace)



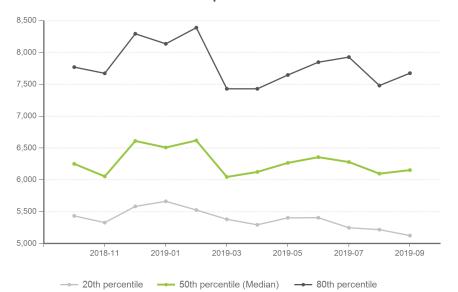
Please note: All prices reflect the state of the market on the specified date and might be affected by currency fluctuations when the aircraft are priced in different currencies. Prices will not be shown when there are fewer than three different operators, for reasons of privacy and reliability.

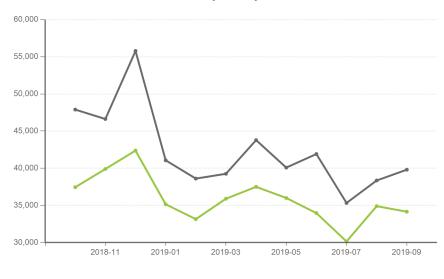


Quoted Charter Rates	(Actual quotes for al	ll trips sourced in the Avinode	e Marketplace)
-----------------------------	-----------------------	---------------------------------	----------------

EUR	2018-10	2018-11	2018-12	2019-01	2019-02	2019-03	2019-04	2019-05	2019-06	2019-07	2019-08	2019-09
Avg. price	47,897	46,626	55,790	41,071	38,609	39,255	43,786	40,089	41,912	35,331	38,351	39,807
Median price	37,450	39,900	42,377	35,150	33,150	35,900	37,500	36,000	33,966	30,145	34,900	34,151
Avg. taxi time (h)	6.0	5.6	6.4	5.0	4.2	4.4	5.4	4.5	4.9	3.9	4.4	4.5
Avg. ferry time (h)	2.8	2.7	2.9	2.4	2.1	2.6	2.6	2.7	2.8	2.8	3.2	2.9
Avg. taxi %	67.9%	67.0%	68.6%	67.0%	66.1%	62.6%	67.2%	62.1%	63.5%	58.6%	58.5%	61.2%
Avg. total flight time (h)	8.8	8.3	9.3	7.4	6.3	7.0	8.0	7.2	7.6	6.7	7.6	7.4
Price/h 80th percentile	7,770	7,673	8,294	8,136	8,390	7,430	7,430	7,647	7,848	7,927	7,481	7,675
Price/h 50th percentile	6,251	6,054	6,611	6,508	6,618	6,046	6,124	6,267	6,356	6,280	6,098	6,153
Price/h 20th percentile	5,434	5,329	5,583	5,663	5,527	5,381	5,294	5,404	5,405	5,248	5,219	5,126

Price per Hour





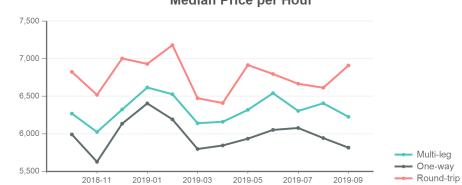
Price per Trip

---- Average Price ---- Median Price

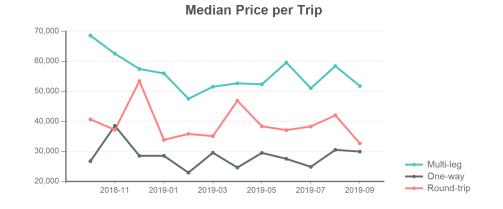


Quoted Charter Rates (Actual quotes per trip type)

				2019-01	2019-02			2019-05	2019-06			2019-09
Median price	26,730	38,500	28,500	28,500	22,900	29,530	24,600	29,485	27,500	24,835	30,500	29,900
Avg. taxi time (h)	2.5	3.0	2.6	2.4	2.0	2.5	2.4	2.4	2.2	2.0	2.4	2.6
Avg. ferry time (h)	3.0	3.4	3.0	2.8	2.3	3.0	2.9	3.0	2.9	2.6	3.1	3.2
Avg. total flight time (h)	5.5	6.4	5.5	5.1	4.4	5.4	5.3	5.4	5.1	4.7	5.5	5.8
Price/h 80th percentile	7,374	6,553	8,000	7,967	8,018	6,977	6,920	6,908	7,450	7,799	7,188	7,057
Price/h 50th percentile	5,992	5,627	6,135	6,404	6,192	5,798	5,845	5,935	6,052	6,078	5,943	5,816
Price/h 20th percentile	5,173	5,141	5,370	5,735	5,141	5,145	5,047	5,033	5,184	5,124	5,133	4,865
Median price	40,638	37,141	53,400	33,806	35,800	35,050	46,850	38,324	37,061	38,278	42,000	32,650
Avg. taxi time (h)	5.6	5.9	7.5	5.4	5.2	4.5	6.2	4.7	4.1	4.2	4.5	4.3
Avg. ferry time (h)	2.0	1.7	2.6	1.8	1.5	1.8	1.8	1.8	2.1	2.3	2.6	1.8
Avg. total flight time (h)	7.6	7.6	10.1	7.1	6.7	6.3	8.0	6.5	6.2	6.5	7.0	6.1
Price/h 80th percentile	8,527	8,195	8,584	8,867	9,168	8,331	7,811	8,467	8,650	8,524	8,427	8,690
Price/h 50th percentile	6,825	6,518	7,003	6,931	7,181	6,474	6,410	6,915	6,796	6,667	6,613	6,909
Price/h 20th percentile	5,727	5,507	5,884	5,561	5,844	5,564	5,542	5,907	5,817	5,662	5,471	5,466
Median price	68,526	62,500	57,420	55,950	47,500	51,500	52,632	52,310	59,550	51,000	58,384	51,750
Avg. taxi time (h)	9.8	7.8	9.2	7.1	5.4	6.1	7.7	6.3	8.2	5.6	6.5	6.7
Avg. ferry time (h)	3.5	3.0	3.2	2.8	2.6	3.1	3.1	3.4	3.4	3.3	3.8	3.5
Avg. total flight time (h)	13.4	10.8	12.4	9.9	7.9	9.3	10.8	9.7	11.6	8.9	10.3	10.2
Price/h 80th percentile	7,441	7,537	7,605	8,389	7,766	6,946	7,378	7,045	8,091	7,377	7,564	7,648
Price/h 50th percentile	6,270	6,024	6,324	6,617	6,527	6,141	6,160	6,319	6,541	6,305	6,406	6,227
Price/h 20th percentile	5,589	5,422	5,635	5,618	5,766	5,682	5,505	5,270	5,603	5,446	5,515	5,264
	Avg. taxi time (h) Avg. ferry time (h) Avg. total flight time (h) Price/h 80th percentile Price/h 20th percentile Price/h 20th percentile Median price Avg. taxi time (h) Avg. taxi time (h) Avg. ferry time (h) Avg. total flight time (h) Price/h 80th percentile Price/h 80th percentile Price/h 20th percentile Price/h 20th percentile Price/h 20th percentile Median price Avg. taxi time (h) Avg. ferry time (h) Avg. forty time (h) Avg. total flight time (h) Price/h 80th percentile Price/h 80th percentile Price/h 80th percentile	Avg. taxi time (h) 2.5 Avg. ferry time (h) 3.0 Avg. total flight time (h) 5.5 Price/h 80th percentile 7,374 Price/h 50th percentile 5,992 Price/h 20th percentile 5,173 Median price 40,638 Avg. taxi time (h) 5.6 Avg. taxi time (h) 5.6 Avg. total flight time (h) 7.6 Price/h 80th percentile 8,527 Price/h 50th percentile 6,825 Price/h 20th percentile 5,727 Median price 68,526 Avg. total flight time (h) 9.8 Avg. taxi time (h) 9.8 Avg. taxi time (h) 3.5 Avg. total flight time (h) 13.4 Price/h 80th percentile 7,441 Price/h 50th percentile 6,270	Median price 26,730 38,500 Avg. taxi time (h) 2.5 3.0 Avg. ferry time (h) 3.0 3.4 Avg. total flight time (h) 5.5 6.4 Price/h 80th percentile 7,374 6,553 Price/h 20th percentile 5,992 5,627 Price/h 20th percentile 5,173 5,141 Median price 40,638 37,141 Avg. taxi time (h) 5.6 5.9 Avg. ferry time (h) 2.0 1.7 Avg. total flight time (h) 7.6 7.6 Price/h 80th percentile 8,527 8,195 Price/h 80th percentile 6,8526 62,500 Avg. total flight time (h) 7.6 7.6 Price/h 20th percentile 5,727 5,507 Median price 68,526 62,500 Avg. taxi time (h) 9.8 7.8 Avg. ferry time (h) 3.5 3.0 Avg. total flight time (h) 13.4 10.8 Price/h 80th percentile 7,441 7,537	Median price 26,730 38,500 28,500 Avg. taxi time (h) 2.5 3.0 2.6 Avg. ferry time (h) 3.0 3.4 3.0 Avg. total flight time (h) 5.5 6.4 5.5 Price/h 80th percentile 7,374 6,553 8,000 Price/h 20th percentile 5,992 5,627 6,135 Price/h 20th percentile 5,173 5,141 5,370 Median price 40,638 37,141 53,400 Avg. taxi time (h) 5.6 5.9 7.5 Avg. ferry time (h) 2.0 1.7 2.6 Avg. total flight time (h) 7.6 7.6 10.1 Price/h 80th percentile 8,527 8,195 8,584 Price/h 20th percentile 6,825 6,518 7,003 Price/h 20th percentile 5,727 5,507 5,884 Price/h 20th percentile 5,727 5,507 5,884 Median price 68,526 62,500 57,420 Avg. taxi time (h)	Median price 26,730 38,500 28,500 28,500 Avg. taxi time (h) 2.5 3.0 2.6 2.4 Avg. ferry time (h) 3.0 3.4 3.0 2.8 Avg. total flight time (h) 5.5 6.4 5.5 5.1 Price/h 80th percentile 7,374 6,553 8,000 7,967 Price/h 20th percentile 5,992 5,627 6,135 6,404 Price/h 20th percentile 5,173 5,141 5,370 5,735 Median price 40,638 37,141 53,400 33,806 Avg. taxi time (h) 5.6 5.9 7.5 5.4 Avg. ferry time (h) 2.0 1.7 2.6 1.8 Avg. total flight time (h) 7.6 7.6 10.1 7.1 Price/h 80th percentile 8,527 8,195 8,584 8,867 Price/h 20th percentile 5,727 5,507 5,884 5,561 Median price 68,526 62,500 57,420 55,950 </td <td>Median price 26,730 38,500 28,500 28,500 22,900 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 Avg. ferry time (h) 3.0 3.4 3.0 2.8 2.3 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 Price/h 80th percentile 7,374 6,553 8,000 7,967 8,018 Price/h 20th percentile 5,173 5,141 5,370 5,735 5,141 Median price 40,638 37,141 53,400 33,806 35,800 Avg. taxi time (h) 5.6 5.9 7.5 5.4 5.2 Avg. ferry time (h) 2.0 1.7 2.6 1.8 1.5 Avg. total flight time (h) 7.6 7.6 10.1 7.1 6.7 Price/h 80th percentile 8,527 8,195 8,584 8,867 9,168 Price/h 20th percentile 5,727 5,507 5,884 5,561 5,844 Median</td> <td>Median price 26,730 38,500 28,500 28,500 22,900 29,530 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 2.5 Avg. ferry time (h) 3.0 3.4 3.0 2.8 2.3 3.0 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 5.4 Price/h 80th percentile 7,374 6,553 8,000 7,967 8,018 6,977 Price/h 50th percentile 5,992 5,627 6,135 6,404 6,192 5,798 Price/h 20th percentile 5,173 5,141 5,370 5,735 5,141 5,145 Median price 40,638 37,141 53,400 33,806 35,800 35,050 Avg. taxi time (h) 5.6 5.9 7.5 5.4 5.2 4.5 Avg. total flight time (h) 7.6 7.6 10.1 7.1 6.7 6.33 Price/h 80th percentile 8,527 8,195 8,584 8,667<td>Median price 26,730 38,500 28,500 28,500 22,900 29,530 24,600 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 2.5 2.4 Avg. ferry time (h) 3.0 3.4 3.0 2.8 2.3 3.0 2.9 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 5.4 5.3 Price/h 80th percentile 7.374 6,553 8,000 7,967 8,018 6,977 6,920 Price/h 20th percentile 5,992 5,627 6,135 6,404 6,192 5,798 5,845 Price/h 20th percentile 5,173 5,141 5,370 5,735 5,141 5,145 5,047 Median price 40,638 37,141 5,370 38,06 35,800 35,050 46,850 Avg. taxi time (h) 5.6 5.9 7.5 5.4 5.2 4.5 6.2 Avg. total flight time (h) 7.6 7.6 10.1 7.1</td><td>Median price 26,730 38,500 28,500 28,500 22,900 29,530 24,600 29,485 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 2.5 2.4 2.4 Avg. ferry time (h) 3.0 3.4 3.0 2.8 2.3 3.0 2.9 3.0 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 5.4 5.3 5.4 Price/h 80th percentile 7,374 6,553 8,000 7,967 8,018 6,977 6,920 6,908 Price/h 20th percentile 5,173 5,141 5,370 5,735 5,141 5,145 5,047 5,033 Median price 40,638 37,141 53,400 33,806 35,800 35,050 46,850 38,324 Avg. taxi time (h) 5.6 5.9 7.5 5.4 5.2 4.5 6.2 4.7 Avg. ferry time (h) 7.6 7.6 10.1 7.1 6.7 6.3</td><td>Median price26,73038,50028,50028,50022,90029,53024,60029,48527,500Avg. taxi time (h)2.53.02.62.42.02.52.42.42.2Avg. ferry time (h)3.03.43.02.82.33.02.93.02.9Avg. total flight time (h)5.56.45.55.14.45.45.35.45.1Price/h 80th percentile7,3746,5538,0007,9678,0186,9776,9206,9087,450Price/h 20th percentile5,1735,1415,3705,7355,1415,1455,0475,0335,184Median price40,63837,14153,70033,80635,80035,50046,85038,32437,061Avg. taxi time (h)5.65.97.55.45.24.56.24.74.1Avg. taxi time (h)5.65.97.55.45.24.56.24.74.1Avg. total flight time (h)7.67.610.17.16.76.38.006.56.2Price/h 80th percentile8,5278,1958,5848,8679,1688,3317,8118,4678,650Price/h 20th percentile6,8256,5187,0036,9317,1816,4746,4106,9156,996Price/h 20th percentile6,52662,50057,42055,95047,50051,50052,63252,310<t< td=""><td>Median price26,73038,50028,50028,50022,90029,53024,60029,48527,50024,835Avg. taxi time (h)2.53.02.62.42.02.52.42.42.22.0Avg. ferry time (h)3.03.43.02.82.33.02.93.02.92.6Avg. total flight time (h)5.56.45.55.14.45.45.35.45.14.7Price/h 80th percentile7,3746,5538,0007,9678,0186,9776,9206,0087,4507,799Price/h 50th percentile5,9925,6276,1356,4046,1925,7985,8455,9356,0526,078Price/h 20th percentile5,1735,1415,3705,7355,1415,1455,0475,0335,1845,124Median price40,63837,14153,40033,80635,80035,65046,85038,32437,06138,278Avg. taxi time (h)2.01.72.61.81.51.81.81.82.12.3Avg. total flight time (h)7.67.610.17.16.76.38.006.556.26.52Price/h 80th percentile8,5278,1958,5848,8679,1688,3317,8118,4678,6508,524Price/h 50th percentile6,25075,42055,95047,50051,50052,63252,31059,550</td></t<><td>Median price 26,730 38,500 28,500 22,900 29,530 24,600 29,485 27,500 24,835 30,500 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 2.5 2.4 2.4 2.2 2.0 2.4 Avg. text time (h) 3.0 3.4 3.0 2.8 2.3 3.0 2.9 3.0 2.9 2.6 3.1 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 5.4 5.3 5.4 7.79 7.789 7.789 7.789 7.789 7.789 7.788 5.935 6.052 6.078 5.943 Price/h 20th percentile 5.173 5.141 5.370 5.141 5.145 5.047 5.033 5.184 5.124 5.133 Median price 40.638 37.141 53.700 33.806 35.800 35.050 46.850 38.24 37.061 38.278 42.00 Avg. taxi time (h) 5.6 5.9</td></td></td>	Median price 26,730 38,500 28,500 28,500 22,900 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 Avg. ferry time (h) 3.0 3.4 3.0 2.8 2.3 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 Price/h 80th percentile 7,374 6,553 8,000 7,967 8,018 Price/h 20th percentile 5,173 5,141 5,370 5,735 5,141 Median price 40,638 37,141 53,400 33,806 35,800 Avg. taxi time (h) 5.6 5.9 7.5 5.4 5.2 Avg. ferry time (h) 2.0 1.7 2.6 1.8 1.5 Avg. total flight time (h) 7.6 7.6 10.1 7.1 6.7 Price/h 80th percentile 8,527 8,195 8,584 8,867 9,168 Price/h 20th percentile 5,727 5,507 5,884 5,561 5,844 Median	Median price 26,730 38,500 28,500 28,500 22,900 29,530 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 2.5 Avg. ferry time (h) 3.0 3.4 3.0 2.8 2.3 3.0 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 5.4 Price/h 80th percentile 7,374 6,553 8,000 7,967 8,018 6,977 Price/h 50th percentile 5,992 5,627 6,135 6,404 6,192 5,798 Price/h 20th percentile 5,173 5,141 5,370 5,735 5,141 5,145 Median price 40,638 37,141 53,400 33,806 35,800 35,050 Avg. taxi time (h) 5.6 5.9 7.5 5.4 5.2 4.5 Avg. total flight time (h) 7.6 7.6 10.1 7.1 6.7 6.33 Price/h 80th percentile 8,527 8,195 8,584 8,667 <td>Median price 26,730 38,500 28,500 28,500 22,900 29,530 24,600 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 2.5 2.4 Avg. ferry time (h) 3.0 3.4 3.0 2.8 2.3 3.0 2.9 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 5.4 5.3 Price/h 80th percentile 7.374 6,553 8,000 7,967 8,018 6,977 6,920 Price/h 20th percentile 5,992 5,627 6,135 6,404 6,192 5,798 5,845 Price/h 20th percentile 5,173 5,141 5,370 5,735 5,141 5,145 5,047 Median price 40,638 37,141 5,370 38,06 35,800 35,050 46,850 Avg. taxi time (h) 5.6 5.9 7.5 5.4 5.2 4.5 6.2 Avg. total flight time (h) 7.6 7.6 10.1 7.1</td> <td>Median price 26,730 38,500 28,500 28,500 22,900 29,530 24,600 29,485 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 2.5 2.4 2.4 Avg. ferry time (h) 3.0 3.4 3.0 2.8 2.3 3.0 2.9 3.0 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 5.4 5.3 5.4 Price/h 80th percentile 7,374 6,553 8,000 7,967 8,018 6,977 6,920 6,908 Price/h 20th percentile 5,173 5,141 5,370 5,735 5,141 5,145 5,047 5,033 Median price 40,638 37,141 53,400 33,806 35,800 35,050 46,850 38,324 Avg. taxi time (h) 5.6 5.9 7.5 5.4 5.2 4.5 6.2 4.7 Avg. ferry time (h) 7.6 7.6 10.1 7.1 6.7 6.3</td> <td>Median price26,73038,50028,50028,50022,90029,53024,60029,48527,500Avg. taxi time (h)2.53.02.62.42.02.52.42.42.2Avg. ferry time (h)3.03.43.02.82.33.02.93.02.9Avg. total flight time (h)5.56.45.55.14.45.45.35.45.1Price/h 80th percentile7,3746,5538,0007,9678,0186,9776,9206,9087,450Price/h 20th percentile5,1735,1415,3705,7355,1415,1455,0475,0335,184Median price40,63837,14153,70033,80635,80035,50046,85038,32437,061Avg. taxi time (h)5.65.97.55.45.24.56.24.74.1Avg. taxi time (h)5.65.97.55.45.24.56.24.74.1Avg. total flight time (h)7.67.610.17.16.76.38.006.56.2Price/h 80th percentile8,5278,1958,5848,8679,1688,3317,8118,4678,650Price/h 20th percentile6,8256,5187,0036,9317,1816,4746,4106,9156,996Price/h 20th percentile6,52662,50057,42055,95047,50051,50052,63252,310<t< td=""><td>Median price26,73038,50028,50028,50022,90029,53024,60029,48527,50024,835Avg. taxi time (h)2.53.02.62.42.02.52.42.42.22.0Avg. ferry time (h)3.03.43.02.82.33.02.93.02.92.6Avg. total flight time (h)5.56.45.55.14.45.45.35.45.14.7Price/h 80th percentile7,3746,5538,0007,9678,0186,9776,9206,0087,4507,799Price/h 50th percentile5,9925,6276,1356,4046,1925,7985,8455,9356,0526,078Price/h 20th percentile5,1735,1415,3705,7355,1415,1455,0475,0335,1845,124Median price40,63837,14153,40033,80635,80035,65046,85038,32437,06138,278Avg. taxi time (h)2.01.72.61.81.51.81.81.82.12.3Avg. total flight time (h)7.67.610.17.16.76.38.006.556.26.52Price/h 80th percentile8,5278,1958,5848,8679,1688,3317,8118,4678,6508,524Price/h 50th percentile6,25075,42055,95047,50051,50052,63252,31059,550</td></t<><td>Median price 26,730 38,500 28,500 22,900 29,530 24,600 29,485 27,500 24,835 30,500 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 2.5 2.4 2.4 2.2 2.0 2.4 Avg. text time (h) 3.0 3.4 3.0 2.8 2.3 3.0 2.9 3.0 2.9 2.6 3.1 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 5.4 5.3 5.4 7.79 7.789 7.789 7.789 7.789 7.789 7.788 5.935 6.052 6.078 5.943 Price/h 20th percentile 5.173 5.141 5.370 5.141 5.145 5.047 5.033 5.184 5.124 5.133 Median price 40.638 37.141 53.700 33.806 35.800 35.050 46.850 38.24 37.061 38.278 42.00 Avg. taxi time (h) 5.6 5.9</td></td>	Median price 26,730 38,500 28,500 28,500 22,900 29,530 24,600 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 2.5 2.4 Avg. ferry time (h) 3.0 3.4 3.0 2.8 2.3 3.0 2.9 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 5.4 5.3 Price/h 80th percentile 7.374 6,553 8,000 7,967 8,018 6,977 6,920 Price/h 20th percentile 5,992 5,627 6,135 6,404 6,192 5,798 5,845 Price/h 20th percentile 5,173 5,141 5,370 5,735 5,141 5,145 5,047 Median price 40,638 37,141 5,370 38,06 35,800 35,050 46,850 Avg. taxi time (h) 5.6 5.9 7.5 5.4 5.2 4.5 6.2 Avg. total flight time (h) 7.6 7.6 10.1 7.1	Median price 26,730 38,500 28,500 28,500 22,900 29,530 24,600 29,485 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 2.5 2.4 2.4 Avg. ferry time (h) 3.0 3.4 3.0 2.8 2.3 3.0 2.9 3.0 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 5.4 5.3 5.4 Price/h 80th percentile 7,374 6,553 8,000 7,967 8,018 6,977 6,920 6,908 Price/h 20th percentile 5,173 5,141 5,370 5,735 5,141 5,145 5,047 5,033 Median price 40,638 37,141 53,400 33,806 35,800 35,050 46,850 38,324 Avg. taxi time (h) 5.6 5.9 7.5 5.4 5.2 4.5 6.2 4.7 Avg. ferry time (h) 7.6 7.6 10.1 7.1 6.7 6.3	Median price26,73038,50028,50028,50022,90029,53024,60029,48527,500Avg. taxi time (h)2.53.02.62.42.02.52.42.42.2Avg. ferry time (h)3.03.43.02.82.33.02.93.02.9Avg. total flight time (h)5.56.45.55.14.45.45.35.45.1Price/h 80th percentile7,3746,5538,0007,9678,0186,9776,9206,9087,450Price/h 20th percentile5,1735,1415,3705,7355,1415,1455,0475,0335,184Median price40,63837,14153,70033,80635,80035,50046,85038,32437,061Avg. taxi time (h)5.65.97.55.45.24.56.24.74.1Avg. taxi time (h)5.65.97.55.45.24.56.24.74.1Avg. total flight time (h)7.67.610.17.16.76.38.006.56.2Price/h 80th percentile8,5278,1958,5848,8679,1688,3317,8118,4678,650Price/h 20th percentile6,8256,5187,0036,9317,1816,4746,4106,9156,996Price/h 20th percentile6,52662,50057,42055,95047,50051,50052,63252,310 <t< td=""><td>Median price26,73038,50028,50028,50022,90029,53024,60029,48527,50024,835Avg. taxi time (h)2.53.02.62.42.02.52.42.42.22.0Avg. ferry time (h)3.03.43.02.82.33.02.93.02.92.6Avg. total flight time (h)5.56.45.55.14.45.45.35.45.14.7Price/h 80th percentile7,3746,5538,0007,9678,0186,9776,9206,0087,4507,799Price/h 50th percentile5,9925,6276,1356,4046,1925,7985,8455,9356,0526,078Price/h 20th percentile5,1735,1415,3705,7355,1415,1455,0475,0335,1845,124Median price40,63837,14153,40033,80635,80035,65046,85038,32437,06138,278Avg. taxi time (h)2.01.72.61.81.51.81.81.82.12.3Avg. total flight time (h)7.67.610.17.16.76.38.006.556.26.52Price/h 80th percentile8,5278,1958,5848,8679,1688,3317,8118,4678,6508,524Price/h 50th percentile6,25075,42055,95047,50051,50052,63252,31059,550</td></t<> <td>Median price 26,730 38,500 28,500 22,900 29,530 24,600 29,485 27,500 24,835 30,500 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 2.5 2.4 2.4 2.2 2.0 2.4 Avg. text time (h) 3.0 3.4 3.0 2.8 2.3 3.0 2.9 3.0 2.9 2.6 3.1 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 5.4 5.3 5.4 7.79 7.789 7.789 7.789 7.789 7.789 7.788 5.935 6.052 6.078 5.943 Price/h 20th percentile 5.173 5.141 5.370 5.141 5.145 5.047 5.033 5.184 5.124 5.133 Median price 40.638 37.141 53.700 33.806 35.800 35.050 46.850 38.24 37.061 38.278 42.00 Avg. taxi time (h) 5.6 5.9</td>	Median price26,73038,50028,50028,50022,90029,53024,60029,48527,50024,835Avg. taxi time (h)2.53.02.62.42.02.52.42.42.22.0Avg. ferry time (h)3.03.43.02.82.33.02.93.02.92.6Avg. total flight time (h)5.56.45.55.14.45.45.35.45.14.7Price/h 80th percentile7,3746,5538,0007,9678,0186,9776,9206,0087,4507,799Price/h 50th percentile5,9925,6276,1356,4046,1925,7985,8455,9356,0526,078Price/h 20th percentile5,1735,1415,3705,7355,1415,1455,0475,0335,1845,124Median price40,63837,14153,40033,80635,80035,65046,85038,32437,06138,278Avg. taxi time (h)2.01.72.61.81.51.81.81.82.12.3Avg. total flight time (h)7.67.610.17.16.76.38.006.556.26.52Price/h 80th percentile8,5278,1958,5848,8679,1688,3317,8118,4678,6508,524Price/h 50th percentile6,25075,42055,95047,50051,50052,63252,31059,550	Median price 26,730 38,500 28,500 22,900 29,530 24,600 29,485 27,500 24,835 30,500 Avg. taxi time (h) 2.5 3.0 2.6 2.4 2.0 2.5 2.4 2.4 2.2 2.0 2.4 Avg. text time (h) 3.0 3.4 3.0 2.8 2.3 3.0 2.9 3.0 2.9 2.6 3.1 Avg. total flight time (h) 5.5 6.4 5.5 5.1 4.4 5.4 5.3 5.4 7.79 7.789 7.789 7.789 7.789 7.789 7.788 5.935 6.052 6.078 5.943 Price/h 20th percentile 5.173 5.141 5.370 5.141 5.145 5.047 5.033 5.184 5.124 5.133 Median price 40.638 37.141 53.700 33.806 35.800 35.050 46.850 38.24 37.061 38.278 42.00 Avg. taxi time (h) 5.6 5.9











Definitions and Interpretions

Aircraft Charter Fees (page 2):

Data is included for all aircraft that are homebased in the ICAO region selected. Prices will not be shown when there are fewer than 3 operators, for reasons of privacy and reliability. All fees reflect the state of the market on the specified date and might be affected by currency fluctuations where aircraft are priced in different currencies. Figures are mean averages based on every aircraft with data provided.
Taxi rate/h: Fee charged per hour of flight with passengers on board.
Ferry rate/h: Fee charge per hour of flight with no passengers on board.
Fuel surcharge is seldomly used as a separate charge. Instead it is included in the Taxi/Ferry rates.
The flight time used to calculate the per hour fees is the block time.
Startup fee / Int. startup fee: Fee charged for each overnight on a trip, when in homebased country / away from homebased country.
Night stop fee: Fee charged for every required fuel stop.
Crew swap fee: Fee charged for every required crew swap.
Landing fee / Int. landing fee: Fee charged for each landing on a trip, when in homebased country / not in homebased country.
Parking fee: Fee charged for every day on the ground on a trip.
Default pax fee/leg: Fee charged per passenger per leg.
Default pax fee/leg: Fee charged per passenger.

Quoted Charter Rates (pages 3 & 4):

This data is for all trips quoted through the Avinode Marketplace. It uses statistical measures to provide maximum insight:

Avg. price: The mean average price of trips quoted.

Median price: The median price of trips quoted.

Avg. taxi time (h): The mean average flight time with passengers.

Avg. ferry time (h): The mean average flight time without passengers.

Avg. taxi %: Percentage of mean average flight time that had passengers.

Avg. total flight time: The mean average total flight time.

Percentiles are used to better present the expected price range

- 80th percentile: 80% of analyzed quotes are lower than this number, and 20% are above. This figure represents what would generally be an uncompetitive rate.
- 50th percentile: Also known as the median. 50% of quotes are lower than this number, and 50% are higher. This figure represents the middle of the market.
- 20th percentile: 20% of quotes are lower than this number, and 80% are higher. This figure represents what would generally be a very competitive rate.

Comparing Aircraft Charter Fees (page 2) and Quoted Charter Rates (pages 3 & 4):

The Quoted Charter Rates will be similar but not identical to the Aircraft Charter Fees. This is due to several reasons, including:

- The taxi rate per hour shown in the graph on page 1 is only one part of the quote price. All fees, such as those charged on a per trip basis, will form the quote price that you see on pages 3 & 4.
- On page 2, every aircraft listed in Avinode will affect the statistics equally. If some aircraft are accepting many more requests, they will have a greater impact on the statistics on page 3 & 4.
- Operators may update their quote price from the price calculated from the inputted charter fees, due to market conditions.

